



# Key Personnel Profile

## **Bill Westfall** *Northern Logistics Manager*



**Location:** Sacramento, California

**Responsibilities:** Manage the northern California depot  
Provide in-person customer support  
Be at customers' sites whenever needed

Pick up and deliver at customers' locations  
Drive long-haul truck  
(including to northern California, Oregon,  
and Washington)

Assist in managing and evaluating inventory at customer locations  
Communicate updates to sales and office team

**Key Qualifications:** 20+ years experience in manufacturing and operations  
5 years operating printing presses  
2 years supporting customers at Imperial Rubber Products  
Class A License

**Experience:** Flexo Press Operator – Container Corporation of America (box plant)  
Manufacturing – Rexart/Durex (press rollers & printing inks manufacturer)  
Production Manager – George Rice and Sons (specialty inks)

**Contact Info:** bill@imperialrubber.com  
Mobile (530) 903-6966

**What I Like to Do:** "Anything that helps Imperial grow"